

## Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00867 140800Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----140800Z 031018 /17

R 140707Z FEB 77  
FM AMEMBASSY KUWAIT  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7285

UNCLAS KUWAIT 0867

E.O. 11652: N/A  
TAGS: BTIO BENC KU  
SUBJECT: MAJOR PROJECT: MANAGEMENT CONSULTING FIRM IN  
HOSPITAL EQUIPMENT PLANNING AND PROCUREMENT.

REF: USDOC 1967.

1. EMBASSY INFORMED BY GOK MINISTRY OF PUBLIC HEALTH  
OFFICIAL THAT NAMES OF CONSULTING FIRMS (WHICH HE COULD  
NOT RELEASE) THAT MPH HAS SELECTED HAVE BEEN SENT TO THE  
MINISTRY OF PLANNING (FORMERLY PLANNING BOARD), WHERE  
FINAL SELECTION WILL BE MADE. ACCORDING TO OFFICIAL,  
INVITATIONS FROM PLANNING MINISTRY TO SEVERAL CONSULTING  
FIRMS FOR NEGOTIATION OF CONTRACT WILL BE SENT WITHIN TWO  
WEEKS.

2. WHILE EMBASSY UNABLE TO COMMENT ON SPECIFIC CHANCES  
OF GORDON FRIESEN OR OTHER US CONSULTING FIRMS, WE ARE  
AWARE THAT NAMES OF SEVERAL US FIRMS (INCLUDING FRIESEN AND  
KAISER FOUNDATION INTERNATIONAL) WERE BROUGHT TO THE  
ATTENTION OF MPH BY ADVISOR TO MPH ON PROJECT  
WITH EMBASSY ASSISTANCE. EMBASSY SOURCES INDICATE KEEN  
MPH INTEREST IN OBTAINING US FIRMS FOR THIS PROJECT. IN  
LIGHT OF THIS, AND ASSUMING FRIESEN OR OTHER FIRMS HAVE  
BEEN SELECTED FOR FURTHER NEGOTIATION, EMBASSY RECOMMENDS  
CLOSE FOLLOW-UP OF PLANNING MINISTRY INVITATION, INCLUDING  
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REGISTRATION IF NOT ALREADY REGISTERED. AT SAME TIME,  
US FIRMS SHOULD ALSO BE AWARE OF GOK EMPHASIS ON LOWEST  
PRICE AND OF ITS TOUGH BARGAINING REPUTATION.  
MAESTRONE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 14-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977KUWAIT00867  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770051-0774  
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**Handling Restrictions:** n/a  
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**Litigation History:**  
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**Message ID:** 1bfa6dc7-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Content Flags:**  
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**Review Exemptions:** n/a  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3329954  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: MANAGEMENT CONSULTING FIRM IN HOSPITAL EQUIPMENT PLANNING AND PROCUREMENT.  
**TAGS:** BTIO, BENC, KU  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/1bfa6dc7-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
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